



Business Development Support

BL Government Solutions utilizes our government contracting experience to help support small businesses in business development efforts. We strive to help develop a robust pipeline and put tools in place to set up businesses for future success. We also provide proposal support to deliver compelling and compliant proposals.



Pipeline Development

Developing and continually tracking a robust and efficient internal opportunity pipeline for your company.



Team Building

Assembling a proficient and collaborative team equipped to excel in the unique landscape of government contracting or broadening your company with teaming agreements.



Resume Repository development

Establishing a comprehensive repository of team member resumes to demonstrate expertise and compliance with contract requirements.



Development Strategy

Developing precise action plans to navigate the complexities of government contracting and achieve mission-critical objectives.



Opportunity Qualification

Rigorously evaluating government contract possibilities to ensure they align with agency requirements and company strengths with full pipeline tracking.



Past Performance Repository development

Creating an accessible repository of successful government contract performance to showcase proven delivery and capabilities.

Pricing options

Option 1 - Annual/Monthly Contract

Annual contracts provide small businesses with predictable costs, long-term strategic planning, cost savings, and the opportunity to build stronger, lasting relationships with consultants.

Option 2 - Hourly Support

Hourly pricing offers small businesses cost control, and flexibility, making it ideal for adapting to changing needs while accessing specialized expertise.

Surge Support *Surge support is available on Annual/Monthly Contracts to allow for flexibility.

GOVERNMENT AGENCIES



CONTRACT VEHICLES



Contact Us

beth@blgovsolutions.com

Blgovsolutions.com